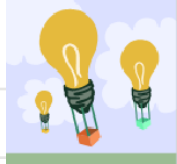


Turbo Leadership Systems™

The **TURBO** **Charger**

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Issue 420



To our clients and friends

March 5, 2013

Flying High



Larry W. Dennis, Sr.
President,
Turbo Leadership
Systems®

***Innovation
requires big
ideas***

Alex, staff accountant for a local accounting firm, told Session 7 of Turbo's Leadership Development Lab (LDL):

"About a month ago while I was on a flight home from San Diego, a great idea popped into my head. The idea was to create a detailed documentation of our firms' internal process, a process flowchart of how our client's tax files flow through our office.

My intention was to create the work flowcharts for our company first. As soon as we were competent and comfortable with the design of our process flowcharts, we could bundle the process flowcharts as an additional value-added client service offering. This idea had tremendous upside for our company because it was a new and innovative value-added offering for our entire client base.

"I set up a meeting with my boss to discuss my idea. I was very apprehensive about pitching my idea to him because he has nearly 30 years of public accounting experience. I was positive he had already thought of my idea and had dismissed it as being too costly and impractical. I thought about cancelling the meeting, but instead I pressed on with five times more enthusiasm. When I presented the idea to him, I was energetic and upbeat with an emphasis on what it is, how it will work, and how it will create value for our clients and our firm. During the meeting, I became very enthusiastic about my idea – Leadership Principle #9 ~ Dramatize Your Ideas – and to my astonishment, he loved it! My boss allowed me to go forward with my idea – Leadership Principle #8 ~ Validate Their Ideas – and now I am contributing to my company in a big way!

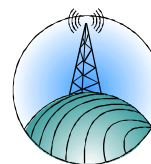
"The lesson I learned from this experience is that when I get enthusiastic about my ideas,

people love them. The action I call you to take is get enthusiastic about your ideas and share them with all the appropriate animation. Do not assume that your idea has already been thought of or that it will get shot down. The benefit you will gain is greater self-confidence in your ideas, and your peers, colleagues, and even supervisors will buy into your ideas with greater ease."

The universe speaks to each of us in a unique way, according to our own level of consciousness. Alex heard something that his boss, with over 30 years of experience, had never heard.




Life always moves in the direction of the upward pull toward greater freedom and fuller expression. The universe is always congruent with the life you are living and the possibility of the next expanded version of who you are. Be guided. Let it unfold naturally. Trust it. The universe is speaking to you. Listen and act, and 2013 will be your year to fly!

**New Leadership Development
Lab (LDL) starting soon!**



**Stay tuned for
more details.**

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