

Turbo Leadership Systems™

The **TURBO** **Charger**

Phone: 503.691.2867 • Fax: 503.691.5434 • email: admin@turbols.com

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To our clients and friends

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Building on Success



Larry W. Dennis
President
Turbo Leadership Systems

**make yourself
do the thing
you have to do**



TURBO
LEADERSHIP SYSTEMS

LDL skills save money on a difficult project

James, project manager for a large building company in southern Oregon, told Session 10A, the graduation of his **Leadership Development Lab**:

"The leadership principles and ideals we have learned during the 10-week **Leadership Development Lab** have helped our design/build team through a very difficult problem associated with the design and cost of the Armory Phase II project.

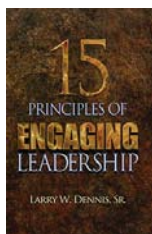
"Last November, about the time the **Leadership Development Lab** sessions began, we were struggling with a design that was significantly over budget. We began immediately to apply LDL principles and ideals to our problem:

Brainstorming: "We had several meetings with the architect/owner to come up with ways to reduce the cost of the building. Many great ideas were brought forth, resulting in over \$1 million in savings, even though that wasn't enough.

5x Enthusiasm: "It was important to maintain my energy level and positive attitude, as well as all team members if we were to solve this problem. By doing so, our team remained focused on the problems at hand with a positive belief that solutions were in sight.

When you blow it, show it: "Finally, when it became apparent that we could not 'fix' the problem through brainstorming and cost-cutting measures, we acknowledged this design would have to be discarded, and a new, simpler building would need to be designed to fit into the owners' budget.

"The skills learned through this Lab have certainly played a big part in overcoming our serious budget problems on this project. We now have a new design underway that appears, at this time, to have an estimated cost that is well within our budget.



"The view the 15 Leadership Principles and make sure to use them during the meeting. By doing so, virtually any big problem can be resolved."

"Perhaps the most valuable result of all education is the ability to make yourself to do the thing you have to do when it ought to be done whether you like it or not. It is the first lesson that ought to be learned and however early a person's training begins, it is probably the last lesson a person learns thoroughly."
Thomas Huxley, British biologist

Let's remember that all true, authentic learning comes from experiment and analysis, a continuous series of steps taken, analysis of results to explore even better ways to achieve our desired results.



"Putting the SUPER in Superintendent"

is a complimentary 50-minute on-site workshop. This program brings into sharp focus the most important qualities and behaviors of the "SUPER Superintendent" who ensures you are the builder of choice and consistently

"beat the bid."

This 50 minute on-site workshop features all of the "-ations" that are characteristic of Turbo Leadership Systems training:

engaged particip**ation**
pertinent inform**ation**
results in inspir**ation**
personal motiv**ation**

Call: 503-691-2867 or email your request to: larry@turbols.com

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