

# Turbo Leadership Systems™

# The **TURBO** **Charger**

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To our clients and friends

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## 3-Point Trophy



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**Choose  
mentors  
carefully**

*“Insanity: doing the same thing over and over and expecting different results.”*

- Albert Einstein

**M**ark, supervisor for a Clark County commercial plumbing contractor, told Session 4 of Turbo’s Leadership Development Lab (LDL):

“In 2005, after fifteen years of elk hunting, I finally got my first elk – not the biggest elk in the world – only a 3 x 3. Even though the rack is small, it has important meaning to me.

“My dad taught me how to hunt and for the first 4 to 5 years, I did exactly what he taught me to do – walked a certain way, followed a specific route, did things the same every season with the same results – nothing. I didn’t even see an elk, nothing! Then I realized that even though my dad has done some really amazing things in his life and has taught me more than he will ever realize, hunting elk is just not one of his strengths. He has only gotten one bull elk in his entire life and it was a spike. He was stuck in a rut that wasn’t working and I was right there with him. I decided to start mixing things up. I changed the way I walked and how I moved through the woods. I started learning the animals’ habits. These changes – some successful, some not – led me to more sightings and more interactions, which led to more learning; more and more sightings each year until I actually might have gotten my first bull, but the timing just wasn’t quite right. On the last day of elk season in 2005, my dad and I had just finished our lunch and were looking out the truck window at the downpour outside. My dad said he was staying in the truck. I said, ‘Bag that. I’m not going to get anything sitting in the truck.’ Minutes into the woods,

there he was. Boom! My first elk!

“This experience taught me some very valuable life lessons: I learned from this experience that adaptation and persistence pay off. It’s not enough to just keep trying. I must learn, change and adapt to win. My goals may take a little longer to achieve than I first thought, but with persistence and a willingness to adapt, learn and change, I can definitely achieve my goals. The action I call you to take is to learn all you can from everyone in your life. Value their experience and then adapt your approach, improve your process until the results you are after have been achieved. Keep your eye on the prize. You will achieve your goals and have the trophies to prove it.”

One of the fundamentals of life is that amateurs teach amateurs to be amateurs. You must be careful in your choice of mentors, carefully selecting who you use as your role models. When you are not getting the results you desire, change, try a new approach.

**New Leadership  
Development Lab (LDL)  
starting soon!**

Stay tuned for more details.

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