

## What is a TLS Workshop?

A TLS workshop is a 50-minute, on-site meeting normally held as part of one of your regular staff meetings. You choose one of the listed topics which best meets your needs.

Each presentation is tailored to meet the unique interests of your group. Larry's advance research and organizational interviews hone in on your challenges, dreams, and issues calling for attention. His "tough on issues, soft on people" approach creates those inspirational "aha moments" that last a lifetime.

TLS workshops are thought-provoking, exciting, fun, meaningful, idea-generating, and provide a window of possibility for your team.



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## Method Used In Presenting Your TLS Workshop

### Information:

You choose from the general topics available: Leadership; Team Building; Time Management; Customer Relations; Sales; Change; Attitude; etc.

### Participation:

Your people remember and use what they say. Involving the audience is tricky - we know how to get lots of participation, and everyone learns and benefits more from the experience.

### Inspiration:

Your people will be stirred inside. Your meeting is a rallying point, increasing communication, esprit de corps and teamwork. Information without inspiration breeds stagnation.

### Personalization:

You tell us about the nuances unique to your industry, your company and your people. We tailor the message to fit your needs. We reinforce your message and support your effort to improve individual and team performance.

### Motivation:

Action - Your people formulate a plan to implement the training presented. They are challenged to commit to taking action and implement what they have learned.

## Choose From The Following Topics\*!

**InFormation - How Your Team Can Gain the 71% Advantage** equips you and your team with an easy-to-follow set of guidelines and tools to keep your organization aligned and In Formation. By following the guidelines outlined in the workshop, your team feels more confident about your shared future.

**Making Moments Matter** - We all have the same amount of time - 1440 minutes a day. Those who get the most done in life are those who have mastered the use of their 1440 minutes. Your team is introduced to the six dimensions of time and several of the 89 strategies for making moments matter.

**4 H's - How to Engage the Heart of Your Team** - This workshop makes a clear point that a "good hand" or a "good head" is not what you need. You need the hand, the head, and the heart. When the heart is engaged, we more fully utilize our physical and mental capabilities. You see through this presentation that anything that limits the heart automatically diminishes the amount of physical and mental effort team members put forth.

**Repeat Business - 6 Steps to Superior Customer Service** - Six specific actions are outlined and illustrated to enhance and ensure continued repeat business. This program results in a strengthened commitment on the part of each employee to "wow" every customer, every time.

**Creating Synergistic Teamwork** -Your team is introduced to specific strategies that create genuine synergism to solve the problem of increasing productivity, improving morale, increasing retention, attracting high performance team members, creating harmonious relationships, creating better customer service, and reducing costs.

\*See full list of programs at [www.turbols.com](http://www.turbols.com)  
Other programs available upon request

## Partial Workshop Client List

Allstate Insurance Company  
ASSE Safety Conference  
Associated General Contractors  
Benge Construction  
Boise Cascade  
Federal Highway Administration  
Flightcraft  
JDC Homes  
Jubitz Truck Plaza  
Kiwanis  
Lions Clubs  
Longview Fibre  
Nabisco Brands  
National Video - Annual Meeting  
National Association of Accountants  
National Assoc. of Credit Union Managers  
Northwest Food Processors Association  
Northwest Marine Trade Association  
Oregon Dairyman's Association  
Oregon State Employment Security Division  
Pence/Kelly Construction  
Rotary International  
Sales and Marketing Executives  
Simpson Paper  
Smurfit Newspaper  
Subway  
Surety Life Insurance Co.  
Temp Control Mechanical  
Wacker Siltronics  
Western Office Machine Dealers Association

## Look What They Say!

*I can always tell how well a program was received by our staff by the number of hours they discuss it after the speaker has left. It has been almost three weeks since you presented your "leadership workshop" to our staff, and they are still talking about it. The positive impact you had on our staff is phenomenal. There is no doubt in my mind that it is the best program we have had for the staff in several years.*

William R. Batstone, Jr., General Manager  
Consolidated Freightways Employees Fed. Crdt. Union

*Your enthusiasm and vitality were just what was needed to combat the chilling effects of our recent weather ... everyone left the meeting with a much brighter outlook for the future.*

Carol Mageehon, Executive V.P.  
Gresham Area Chamber of Commerce

*We appreciate the excellent talk. I hope we will be able to hear more from you in the future. You were the star attraction. Everyone shared how much they enjoyed and learned from your speech.*

Kenway Mead, Executive Director  
Carpet Cleaners Inst. of the N.W.

*Thank you for the presentations. The techniques of positive reinforcement and motivation you introduced were very well received ... they will be translated directly into workroom results. Your understanding of some of our operative guidelines added credibility to your presentation.*

Edward Keonjian, Director, Human Resources  
United States Postal Service

*I want to express our appreciation for the outstanding presentation you gave us on "Making Change Work For You." Your message has a universal appeal because everyone is impacted by change and can grow professionally and personally by employing the proper skills.*

Baruti L. Artharee, Western Regional Manager  
Boise Cascade Paper Group



Turbo Leadership Systems™

Let's Get Acquainted!

# WORKSHOPS and MANAGEMENT BRIEFINGS

Let's see what your team thinks.

